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Title : M224 IBM Initiate Master

Data Service Sales Mastery

v1

Version: Demo

- 1. What is used to determine the price of an IBM Initiate solution?
- A. number of records managed
- B. number of user licenses
- C. number of CPUs
- D. number of employees in the organization

Answer: B

- 2. What is NOT one of the reasons for the IBM acquisition of Initiate.?
- A. consolidation
- B. growth
- C. investment
- D. integration

Answer: A

- 3. What is NOT a strategic value of an Enterprise Master Person Index (EMPI) solution?
- A. increase profitability
- B. maintain provider registry
- C. ensure regulatory compliance
- D. improve quality of patient care

Answer: A