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Title : IBM LotusLive Technical

Sales Mastery Test v2

Version: Demo

- 1.Bob wants to share a file with Alice. Bob and Alice both have LotusLive accounts but work for different companies. Furthermore, the file is confidential and Bob company requires all uploaded files into LotusLive to be encrypted. What is Bob's best option?
- A. Download a decrypted copy of the file in LotusLive and email it to Alice.
- B. Share the file publicly in LotusLive and email Alice the link.
- C. Get connected with Alice via LotusLive so she can see the files.
- D. Share the file directly in LotusLive with Alice making sure she is listed as a reader.

Answer: D

- 2. What are the default settings for newly created Communities.?
- A. All new Communities will be created with the Files widget to upload and share files with the community.
- B. All new Communities will have customized templates to create sub-communities.
- C. All new Communities will be created with nested community features.
- D. Communities do not have default settings because it is blank and owner must create the settings.

Answer: A

- 3. Cameron wants to give his customers access to his LotusLive environment. What is required to add users to his LotusLive organization?
- A. To add user, Cameron must have at least User Account Assistant privileges.
- B. To add users, Cameron must have administrator privileges.
- C. To add users, Cameron must have at least manager rights to his community.
- D. To add users, Cameron must have creator's role which is assigned when account is created.

Answer: B