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**Exam** : **000-P01**

**Title** : IBM System p5 Low-End  
Linux Sales

**Version** : DEMO

**1. When making a sales call, which of the following is the most appropriate leading strategy?**

- A. Provide superior benchmark results
- B. Discuss the client's business goals
- C. Review superior architectural design
- D. Tell the best price/performance story

**Correct: B**

**2. Which of the following options is available from IBM for Linux Software Support?**

- A. Warranty extension
- B. IBM Support for Linux
- C. Standard IBM Maintenance Agreement
- D. Software Maintenance Agreement (SWMA)

**Correct: B**

**3. A customer is concerned about disk failures and related downtime. Which of the following describes how these issues are handled in the System p5 family of servers?**

- A. The system is briefly taken down while the disk is replaced.
- B. Service processor will allow system operation until the drive is replaced.
- C. When the bus to the drive fails, it is varied off, replaced, and varied on.
- D. When a disk drive fails, the drive is replaced without shutting down the system.

**Correct: D**

**4. Which of the following is able to provide 2.4 TB of internal storage?**

- A. p5-505
- B. p5-510
- C. p5-520
- D. IntelliStation POWER 285

**Correct: C**

**5. A customer has been proposed an AMD Opteron server solution because of its high performance due to Hypersocket technology. Which of the following is an appropriate response?**

- A. POWER5 architecture supports DDR2, and AMD architecture does not.
- B. POWER5 architected servers have multi-path I/O, and AMD systems do not.
- C. POWER5 architected servers support more memory and scalability than AMD systems.
- D. POWER5 architecture has First Failure Data Capture, and AMD architecture does not.

**Correct: C**

**6. Which of the following describes the maximum number of PCI X slots included in the p5-505, p5-510, and p5-520 servers?**

- A. p5-505 = 2, p5-510 = 3, p5-520 = 6
- B. p5-505 = 2, p5-510 = 4, p5-520 = 6
- C. p5-505 = 2, p5-510 = 4, p5-520 = 8
- D. p5-505 = 3, p5-510 = 4, p5-520 = 6

**Correct: A**

**7. When using a p5-505 as a database server, which of the following should be considered?**

- A. The p5-505 server is limited to two drives.
- B. The p5-505 server is a single-disk server.
- C. The p5-505 is limited to SCSI storage.
- D. After internal storage is exceeded on the p5-505, the client must use three Ethernet adapters to attach

network storage.

**Correct:A**

**8.A customer has a need for a branch location database server with 24 x 7 availability. Which of the following best meets that need?**

A.p5-505

B.p5-510

C.p5-520

D.IntelliStation POWER 285

**Correct:C**

**9.Which of the following is the best choice for low capacity infrastructure file and print serving?**

A.p5-505

B.p5-510

C.p5-520

D.IntelliStation POWER 285

**Correct:A**

**10.When competing against an HP rx4640 with a p5-520 for running multiple applications on a departmental system, which of the following is the key competitive differentiator?**

A.RAS

B.Virtualization

C.System Performance

D.Internal Disk capacity

**Correct:B**