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Exam: **44202T**

Title: Avaya OneCloud UCaaS
Sales Specialized Test

Version: DEMO

1.Which statement best describes Avaya One Cloud TM?

- A.It is an analog outbound platform or creation and management of outboundand blended campaigns and customer communications.
- B.It is analog platform that can apply voice commands instead of dual tone multifrequency or messaging functions like sending, deleting, and replying.
- C.It is a digital platform that gives businesses the ability to integrate with OracleBusiness Intelligence Cloud, Crystal Reports, and Domo BI.
- D.It is an AI-Powered Total Experience Platform that enables organizations tocreate and deliver in-the moment experiences that matter.

Answer:D

2.Which statement best describes the attribute so the “ExperienceEconomy?”

- A.Customers want less attention and want to get what they need without helpfrom the organization.
- B.Customers spend muchof their time looking or the cheapest deals and theydon't want the organization to customize their experience.
- C.The memories, emotions, and feelings that customers takeaway ultimatelymatter the most.
- D.The business is constantly calling the customer and giving them unsolicitedin formation and offers is what drives the Experience Economy.

Answer:C

3.Avaya has avast_____ across various technology areas thatcomplements our industry-leading portfolio.

- A.ecosystem of partners
- B.selection of Cloud o erings
- C.staff of security analysts
- D.network of support centers

Answer:A

4.Avaya is uniquely positioned to deliver effortless Customer Experience, Employee Experience, and User Experience based on three key definingprinciples.

Which are those key principles?

- A.Speed-to-value, Cloud technology, and innovate at the edge
- B.Extensible technology partnerships, award-winning security, and customersupport
- C.Speed-to-value, extensible technology partnerships, and innovate at the edge
- D.Extensible technology partnerships, innovate at the edge, and award-winningsecurity

Answer: C

5.The composable nature ofAvaya One Cloud™ frees our customers from the_____ that comes with traditional, monolithic architectures.

- A.technical debt
- B.constraintsof staying on a budget
- C.predictability of processes
- D.layersof management approvals

Answer:A