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Exam : **646-048**

Title : Vanced Routing and Switching for Account Manager

Version : DEMO

1.Which three are major trends that fuel the demand for routing and switching? (Choose three.)
A.mobility
B.video
C.bandwidth optimization
D.cloud
E.IT standardization
Answer: ABD

2.What does not need to be considered when looking into the customer workflow?
A.How does the customer access the online software solutions?
B.How many different switch products are in use at the customer network?
C.How can the service partner instantly connect with outsourced engineers?
D.How can customer and service collaborate and start video communication?
Answer: B

3.Which three statements accurately describe the evolution of the workplace and the importance of the network? (Choose three.)
A.Mobility causes location borders to shift.
B.Cloud services cause end-user locations to shift.
C.Cloud services cause application borders to shift.
D.IT consumerization causes location borders to shift.
E.IT consumerization causes device borders to shift.
Answer: ACE

4.Which two statements best describe the challenges that customers have to face when providing services in a borderless world? (Choose two.)
A.How do you control energy consumption of devices that are owned by employees?
B.How can you support video in the whole network?
C.How can you integrate cloud services seamlessly in your network?
D.Which type of firewall should you deploy?
Answer: BC

5.Which statement does not correctly describe the impact of business video applications to the network?
A.Video applications rapidly increase the traffic within the network.
B.In order to ensure business quality video, video traffic needs to be prioritized.
C.Various devices with different capabilities need to be able to join video conferences.
D.Video conferences reduce the network load by eliminating the need to exchange files over the network in order to share information.
Answer: D

6.Which two statements accurately describe the impact of BYOD to the network? (Choose two.)
A.TCO is reduced because employees use their privately owned devices.
B.BYOD increases productivity, but IT must find ways to integrate the utilized devices seamlessly with wired as well as wireless networks.

C.BYOD adds the requirement to support multiple operating systems.
D.Corporate users expect the same look and feel when using their own devices.
Answer: BC

7.Which statement is true regarding IPv6?
A.Nowadays, all devices in the network support IPv6.
B.IPv6 has built-in and always-on security features, eliminating the need for additional security products in the network.
C.Cisco Transformative Networking Initiative provides an analysis of the network regarding the device capabilities to support IPv6.
D.IPv6 is a technology that is only applicable to service provider core networks.
Answer: C

8.Which three are main drivers for changing operations? (Choose three.)
A.change of market trends
B.change of competition
C.change of application software version
D.change of relative strengths
E.migration of the enterprise network to IPv6
F.migration to Cisco single-vendor networking solution
Answer: ABD

9.Which of the following statements does not correctly describe business processes?
A.Operations is built on business processes.
B.Each task in a process requires interaction and collaboration of various people that are using different devices.
C.Company strategy determines operations and its associated business processes.
D.Changes in business processes cause changes in strategy.
Answer: D

10.Which of the following statements best describes the strategic importance of the network?
A.The network is most important for internal applications.
B.The network is most important for providing customers with access to company services.
C.The network supports business processes by integrating people and devices with applications.
D.The network integrates internal and external users and their devices.
Answer: C