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Title : TelePresence Video Sales

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Version: DEMO

The safer, easier way to help you pass any IT exams. 1. Which feature is NOT provided by the Cisco TelePresence Video Communication Server? A.quality of service **B.SIP** registration C.Aliasing D.bandwidth management Answer: A 2. Your solution requires the Cisco TelePresence Clinical Presence System. Which codec would you use? A.C20 B.C60 C.C40 D.C90 Answer: C 3. Which part of the Cisco TelePresence Management Suite allows a user to set up a conference in just four or five clicks? A.Portal Page B.Cisco TelePresence Management Suite Scheduler C.Conference Control Center **D.Systems Management** Answer: B 4. When we talk about selling along the immersive curve, what do we mean? A.to talk about immersive applications but move the customer to cheaper solutions B.to recognize that the business use-case determines immersive needs, and that immersive needs will determine the product selection C.to place point-to-point video conferencing at the center of collaboration architecture D.to decide for the customer which product is best Answer: B 5. The first slot in the Cisco TelePresence MSE 8000 Series is always populated by which blade? A.Cisco TelePresence Media MSE 8420 B.Cisco Catalyst 8510 Media2 C.Supervisor D.Cisco TelePresence Server Answer: C

6. The Conference Me feature can support how many simultaneous participants per MCU?

A.10 B.20 C.12 D.15

Answer: C

7. What is a benefit of the Cisco TelePresence Interoperability Protocol?

A.It allows direct interoperability between CTC and non-CTC devices

B.It provides for high-defenition video, unlike other protocols that only support standard definition

C.It allows SIP and H.323 to function interchangeably

D.It allows for secure traversal of the firewall

Answer: D

8. Which application can you integrate with the Cisco TelePresence Management Suite?

A.Windows Vista

**B.Microsoft Excel** 

C.Microsoft Outlook

**D.Crystal Reports** 

Answer: C

9. What is the maximum number of Cisco TelePresence Video Communication Server that can be clustered?

8.A

B.6

C.2

D.4

Answer: B

10. How many video and audio inputs are supported by the Cisco TelePresence 1700 MPX built-in bridge?

A.2 video + 2 audio

B.4 video + 3 audio

C.2 video + 1 audio

D.6 video + 5 audio

Answer: C