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**Exam : 650-295**

**Title : TelePresence Video Sales  
Specialist for Advanced  
Exam**

**Version : Demo**

1.What is a characteristic of Cisco TelePresence interoperability?

- A. Interoperability with H.323 endpoints is not supported.
- B. Interoperability is supported only with specific video codecs.
- C. Interoperability is possible with H.323, SIP, and Skinny client endpoints.
- D. In you are in a call with Cisco TelePresence, you must have another Cisco TelePresence endpoint.

**Answer: C**

2.When developing an interoperability solution to allow for high-definition video, which Cisco product would you use.?

- A. Cisco Unified Videoconferencing 5000 Series MCUs
- B. Cisco C-Series C90 Codec
- C. Cisco Unified Videoconferencing 3500 Series MCUs
- D. Cisco Unified Videoconferencing 2100 Series MCUs

**Answer: B**

3.What is a benefit of the Cisco TelePresence Interoperability Protocol?

- A. It allows direct interoperability between CTS and non-CTS devices.
- B. It allows for secure traversal of the firewall.
- C. It provides for high-definition video, unlike other protocols that only support standard definition.
- D. It allows SIP and H.323 to function interchangeably.

**Answer: A**

4.To provide interoperability with proprietary protocols of other companies, you should use the Cisco Unified Videoconferencing solution in tandem with which product?

- A. Cisco TelePresence Multipoint Switch
- B. Cisco codec
- C. Cisco TelePresence Server 7010
- D. Cisco TelePresence Server MSE 8710

**Answer: A**

5.To provide firewall traversal, which components are needed?

- A. 1 Cisco TelePresence Video Communication Server Control and 2 Cisco TelePresence Video Communication Server Expressways
- B. 2 Cisco TelePresence Video Communication Server Expressways
- C. 1 Cisco TelePresence Video Communication Server Control and 1 Cisco TelePresence Video Communication Server Expressway
- D. 2 Cisco TelePresence Video Communication Server Controls

**Answer: C**