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Title : Design & Providing MS Vol

Licensing Solutions to Large

Orgs

Version: DEMO

Topic 1, Woodgrove Bank, Scenario

Company Background

Corporate Information

Woodgrove Bank is a global investment firm.

During the past three years, the bank has grown rapidly and expects to continue growing.

Physical Locations

Woodgrove Bank has a main office in New York and branch offices in Paris and Dublin.

The number of employees for each office is shown in the following table.

Office	Employees	
New York	2,000	
Paris	200	
Dublin	112	

Each office has an IT manager. Existing Environment

Existing Licensing Solution

Woodgrove Bank purchases licenses through one Enterprise enrollment. The IT manager at each office makes the purchasing decisions for his office.

Existing IT Environment

All desktops run Windows 7 Professional and Microsoft Office Professional Plus 2010.

The number of licenses that the bank has is shown in the following table.

License	Number 2,200
Office Professional Plus	
Windows 7 Professional OEM	2,200
Microsoft SQL Server 2008 R2 CAL	2,200
Core CAL Suite	2,200
Windows Server 2008 R2 Standard	18
Microsoft Exchange Server 2010 Enterprise	6
Microsoft SQL Server 2008 R2 Enterprise	4
Microsoft SharePoint Server 2010	2

Currently, the hardware resources on all of the servers are underutilized. Business Requirements

Planned Changes

Woodgrove Bank plans to use the latest version of all Microsoft products.

During the next year, the bank will implement Unified Messaging and e-forms.

The bank is evaluating the addition of six new virtual servers. The new virtual servers will be deployed to existing hardware.

Problem Statements

The bank's rapid growth has made it difficult for its IT staff to maintain product fixes and updates on the desktops.

Business Goals

Woodgrove Bank has the following business goals:

- Minimize licensing costs.
- Provide redundancy for SQL Server databases.
- Provide multilingual desktops in the Paris and Dublin offices.
- Standardize all desktops to use the latest version of the operating system.
 Facilitate the installation of all desktop operating systems by using a single product key.

1. You need to recommend a Microsoft product that allows Woodgrove Bank to manage software updates and patches. The product must support the banks planned changes. Which product should you recommend?

A.Microsoft System Center Essentials

B.Microsoft Systems Management Server

C.Microsoft System Center Operations Manager

D.Microsoft System Center Configuration Manager

Answer:D

2. You need to recommend a solution that consolidates the company's CALs.

What should you recommend?

A.Microsoft Small Business Server CAL suite

B.Core CAL suite

C.Microsoft Small Business Server CAL suite for Premium

D.Enterprise CAL suite

Answer: D

3. You need to identify the Volume Licensing rights that meet the banks business goals.

Which Volume Licensing rights should you recommend?

A.Downgrade Rights

B.Re-Imaging Rights

C.Work at Home Rights

D.Cross-Language Rights

Answer:B

4. You need to identify the SQL Server rights that Woodgrove Bank requires to meet its business goals. Which SQL Server rights should you identify?

A.Failover rights

B.Storage rights

C.Downgrade rights

D.Reassignment rights

Answer:A

5. You need to recommend a licensing program that meets the bank's business goals and planned changes.

Which licensing program should you recommend?

A.Select Plus

B.Select License

C.Component Enterprise Agreement

D.Full Platform Enterprise Agreement

Answer:D

6. You need to recommend a license solution that reduces the total cost of ownership (TCO) for licensing.

Which license solution should you recommend?

A.Office Enterprise

B.Enterprise CAL Suite

C.Microsoft Desktop Optimization Pack

D.Exchange Server Enterprise User CALs

Answer:B

7. You need to identify the Software Assurance benefit that meet the bank's business goals.

Which Software Assurance benefit should you identify?

A.Training Vouchers

B.TechNet Plus Subscription

C.Windows Vista Enterprise Edition

D.Microsoft Desktop Optimization Pack (MDOP)

Answer:C

8. Woodgrove Bank is evaluating the implementation of Hyper-V and Live Migration.

Which licenses have the License Mobility Within Server Farms right? (Each correct answer presents a complete solution. Choose all that apply.)

A.Windows Server 2008 R2 Standard

B.Exchange Server 2010 Enterprise

C.Core CAL Suite

D.SharePoint Server 2010

Answer: BC

9. You need to identify which purchasing model Woodgrove Bank currently uses.

Which purchasing model should you identify?

A.Centralized decision-making and centralized purchasing

B.Decentralized decision-making and centralized purchasing

C.Decentralized decision-making and decentralized purchasing

D.Centralized decision-making and decentralized purchasing

Answer: B

10. The IT manager is concerned that the IT staff does not have the skills to implement the e-forms solution.

You need to recommend a Software Assurance benefit that the IT manager can activate to help resolve this issue.

Which benefit should you recommend?

A.Enterprise Source Licensing

B.E-Learning

C.Planning Services

D.System Center Advisor

Answer: C

11. Which Software Assurance benefit should Woodgrove Bank use to address the business goal for SQL

Server?

A.24x7 Problem Resolution Support

B.Roaming Use Rights

C.Self-hosted Applications

D.License Mobility Through Software Assurance

Answer: D

12. You need to recommend a licensing solution for the planned deployment of the virtual servers. The solution must meet the company's business goals.

What should you recommend purchasing?

A.Software Assurance

B.New licenses for Windows Server 2008 R2 Enterprise

C.New licenses for Windows Server 2008 R2 Datacenter

D.Step Up licenses

Answer: D

Topic 2, Northwind Traders, Scenario

Company Background

Corporate Information

Northwind Traders sells clothing worldwide. The company has 2,000 sales representatives.

Physical Locations

Northwind Traders has a main office in Finland and 80 branch offices across Europe.

Existing Environment

Existing Licensing Solution

Northwind Traders has an Open License agreement that covers the following:

- Eight hundred Microsoft Office Professional Plus licenses
- Eight hundred Microsoft Windows Upgrade licenses that include Software Assurance
 Twenty Microsoft SQL Server Enterprise licenses without Software Assurance

The company purchased the software licenses one year ago.

Existing IT Environment

Northwind Traders has 600 desktops in the main office. The desktops run the current versions of Windows and Office Professional Plus. There are no plans to upgrade the software on these desktops.

Each sales representative has a portable computer.

The company has 40 servers in the main office and one server in each branch office. All of the servers run Windows Server 2003 Standard Edition.

Business Requirements

Business Requirements

Planned Changes

Northwind Traders plans to remove all of the servers from the branch offices. Twenty new servers will be deployed to the datacenter at the main office. The 20 servers will be used to host 80 virtual machines that run Windows Server Standard. Twenty of the virtual machines will have SQL Server Enterprise installed.

Business Goals

Northwind Traders has the following business goals:

Eliminate the need to renew a license agreement.

- Reduce the use of energy through server consolidation.
- Secure the company data on the portable computers in case of theft.
- 1. You need to recommend a solution to Northwind Traders for downloading volume license media. Which solution should you recommend?
- A.Access the explore.ms Web site
- B.Access the LicenseWise Web site
- C.Use Microsoft Volume Licensing Fulfillment User Guide
- D.Access the Microsoft Volume Licensing Service Center Web site

Answer:D

- 2. You need to recommend a licensing solution for the planned branch office servers. Your solution must minimize costs. Which solution should you recommend?
- A.20 Windows Server Enterprise licenses
- B.60 Windows Server Enterprise licenses
- C.80 Windows Server Enterprise licenses
- D.100 Windows Server Standard licenses

Answer:A

- 3. You need to identify which Software Assurance rights that continue to be available after Software Assurance expires. What should you choose?
- A.New Version Rights, eLearning, Multilingual User Interface (MUI)
- B.New Version Rights, Subsystem for Unix-Based Applications (SUA), Extended Lifecycle Hotfix Support
- C.BitLocker Drive Encryption, Four Local Virtual Machines, Extended Lifecycle Hotfix Support
- D.BitLocker Drive Encryption, Four Local Virtual Machines, Multilingual User Interface (MUI)

Answer:D

- 4. You need to recommend a solution to support the company business goals for server consolidation. What solution should you recommend?
- A.Deploy Windows Server 2008 with Hyper-V
- **B.Deploy Microsoft Desktop Optimization Pack**
- C.Deploy Microsoft System Center Configuration Manager
- D.Implement Windows Vista Enterprise Centralized Desktop

Answer:A

- 5. You need to recommend a licensing solution for SQL Server. Your solution must minimize costs. What solution should you recommend?
- A.20 SQL Server per processor licenses
- B.80 SQL Server per processor licenses
- C.20 SQL Server licenses and 2,000 SQL Server CALs
- D.40 SQL Server licenses and 2,040 SQL Server CALs

Answer:C

6. Northwind Traders requires an additional 100 portable computers.

You need to recommend a licensing solution for the additional computers. Your solution must minimize the total cost of ownership (TCO).

Which solution should you recommend?

A.Windows OEM license and Office volume license

B.Windows OEM license and Office Retail Product/Full Package Product (FPP)

C. Windows volume license upgrade and Office volume license

D. Windows volume license upgrade and Office Retail Product/Full Package Product (FPP)

Answer:A

7. You need to identify a business goal of Northwind Traders that could be met by using virtualization.

Which business goal should you choose?

A.Eliminate the need to renew a license agreement

B.Reduce the use of energy through server consolidation

C.Secure the company data on the portable computers in case of theft

D.Require that all software license are purchased under a single customer ID

Answer:B

8. You need to recommend the Volume Licensing program that meets the company's business goals for license agreement renewal.

Which program should you recommend?

A.Select Plus

B.Select License

C.Enterprise Agreement

D.Enterprise Subscription Agreement

Answer:A