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**Exam : 70-713**

**Title :** Software Asset Management (SAM) – Core

**Version :** DEMO

1.Note: This question is part of a series of questions that use the same or similar answer choices. An answer choice may be correct for more than one question in the series. Each question is independent of the other questions in this series. Information and details provided in a question apply only to that question.
You represent a SAM partner.
A client must consolidate their IT departments into a single business unit. The client was previously assessed in the Microsoft SAM Optimization Model (SOM) key competencies and assigned a SAM maturity level.
The client reclaims unused software licenses from all departments.
You need to ensure that the client progresses to the next SOM level in the Retirement Process key competency.
What should you do?
A. Purchase software only from approved vendors.
B. Publish software deployment reports to stakeholders.
C. Use information provided by a software publisher.
D. Use software metadata generated by the client.
E. Deploy only approved software.
F. Formulate a retirement process.
G. Create an inventory of deployed assets.
H. Maintain updated records of deployed assets.
**Answer:** H
**Explanation:**
References: http://download.microsoft.com/download/3/5/4/354b34f9-320c-42f1-b56d-ce4282ddb796/sam_optimization_brochure_direct-to-customer_us.pdf Page: 7 (Retirement Process).

2.Note: This question is part of a series of questions that use the same or similar answer choices. An answer choice may be correct for more than one question in the series. Each question is independent of the other questions in this series. Information and details provided in a question apply only to that question.
You represent a SAM partner.
A client must consolidate their IT departments into a single business unit. The client was previously assessed in the Microsoft SAM Optimization Model (SOM) key competencies and assigned a SAM maturity level.
You need to ensure that unused Microsoft Office 365 licenses are reclaimed.
What should you do?
A. Purchase software only from approved vendors.
B. Publish software deployment reports to stakeholders.
C. Use information provided by a software publisher.
D. Use software metadata generated by the client.
E. Deploy only approved software.
F. Formulate a retirement process.
G. Create an inventory of deployed assets.
H. Maintain updated records of deployed assets.
**Answer:** C

3.Note: This question is part of a series of questions that use the same or similar answer choices. An answer choice may be correct for more than one question in the series. Each question is independent of the other questions in this series. Information and details provided in a question apply only to that question.
You represent a SAM partner.
A client must consolidate their IT departments into a single business unit. The client was previously assessed in the Microsoft SAM Optimization Model (SOM) key competencies and assigned the maturity level of Basic.
Users install software on their own from multiple locations.
You need to help the client progress to the next maturity level.
What should you do?
A. Purchase software only from approved vendors.
B. Publish software deployment reports to stakeholders.
C. Use information provided by a software publisher.
D. Use software metadata generated by the client.
E. Deploy only approved software.
F. Formulate a retirement process.
G. Create an inventory of deployed assets.
H. Maintain updated records of deployed assets.
**Answer:** E
**Explanation:**
References: http://download.microsoft.com/download/3/5/4/354b34f9-320c-42f1-b56d-ce4282ddb796/sam_optimization_brochure_direct-to-customer_us.pdf Page: 7 (Deployment Process).

4.Note: This question is part of a series of questions that use the same or similar answer choices. An answer choice may be correct for more than one question in the series. Each question is independent of the other questions in this series. Information and details provided in a question apply only to that question.
You represent a SAM partner.
A client must consolidate their IT departments into a single business unit. The client was previously assessed in the Microsoft SAM Optimization Model (SOM) key competencies and assigned the maturity level of Standardized.
You need to ensure that the client progresses to the next SOM level in the Deployment Process key competency.
What should the client do?
A. Purchase software only from approved vendors.
B. Publish software deployment reports to stakeholders.
C. Use information provided by a software publisher.
D. Use software metadata generated by the client.
E. Deploy only approved software.
F. Formulate a retirement process.
G. Create an inventory of deployed assets.
H. Maintain updated records of deployed assets.

**Answer:** B
**Explanation:**
References: http://download.microsoft.com/download/3/5/4/354b34f9-320c-42f1-b56d-ce4282ddb796/sam_optimization_brochure_direct-to-customer_us.pdf Page: 7 (Deployment Process).

5.An organization is implementing a SAM program. The organization is focused on achieving Tier 1 of the ISO 19770-1 specification. You need to verify that contracts are reported on and inventoried.
What should you include in the report?
A. the last reported hardware inventory date
B. any approved exceptions to the contracts
C. contracts that do not match billing statements
D. the last reported software inventory date
**Answer:** C