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Exam : **700-301**

Title : Advanced Borderless Network Architecture Sales Exam

Version : DEMO

1.Which router, in virtual form factor, is intended for deployment in cloud data centers?
A.Cisco Nexus 1000V
B.Cisco Virtual Wide Area Application Services
C.Cisco ASA 1000V Cloud Firewall
D.Cisco CSR 1000V
Answer: D

2.Which feature helps to simplify and scale branch IT operations?
A.Selection of optimal path by application type and priority
B.WAN optimization for every size site
C.Quality of service to BYOD applications
D.Visibility into encrypted wireless traffic
Answer: B

3.Which benefit of Cisco Unified Access corresponds with "fast stateful recovery"?
A.Fair-share bandwidth management
B.Traffic optimization
C.Maximum resiliency
D.Unified policy enforcement point
Answer: C

4.When a customer expresses concerns about the lack of visibility into the network, which feature should you highlight when you position the Cisco Medianet solution?
A.Compatibility with third-party solutions
B.Faster troubleshooting
C.Media monitoring features on the routers
D.Autoconfiguration features within the switch access layer
Answer: C

5.A customer is looking for small deployments, especially in high-usage areas of their network.While all of these statements hold true for Cisco Medianet, what is a key point to highlight so that your customer is encouraged to buy the Cisco solution?
A.Cisco Medianet can be deployed in phases that allow customers to realize benefits quickly.
B.Cisco Medianet provides greater visibility and granularity.
C.Cisco Medianet can co-exist with legacy network elements.
D.Cisco Medianet is designed to work with third-party endpoints.
Answer: A