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Exam : **C9020-560**

Title : IBM Midrange Storage Sales V3

Version : DEMO

1.A customer struggles with a 24 x 7 business model and an ever-expanding virtual environment. It has a business commitment to back up everything.
Which solution should the customer implement?
A. BM Cloud Object Storage System
B. IBM A9000R
C. IBM Spectrum Protect
D. IBM Spectrum Accelerate
Answer: C

2.A customer has been adding NL-SAS Disk Drives to an existing storage system to meet increased demand. As the customer's data grows, the overall application performance decreases.
What is a possible reason for this phenomenon?
A. The denser disks are increasing latency
B. The storage cache is flushing data to the disks
C. The storage system is overflowing the buffer credits
D. The number of sequential read requests is too high
Answer: A

3.A client is required to archive and retain financial records for 10 years due to regulatory compliance reasons. Flexible retention times and expiration policies are mandatory. The client currently uses IBM Spectrum Protect for backup purposes.
Which additional IBM software product will solve this client's needs?
A. IBM Spectrum Protect for Enterprise Resource Planning
B. IBM Spectrum Protect Snapshot
C. IBM Spectrum Protect for Space Management
D. IBM Spectrum Protect for Data Retention
Answer: D

4.A customer needs an online storage solution for its CCTV cameras. Lowest environmental impact and cost are major concerns for this customer.
Which solution should the sales representative recommend?
A. IBM TS3310 Tape Library with IBM 3592 tape drives and IBM Spectrum Protect
B. IBM Storwize V5010 with IBM Spectrum Control Standard Edition
C. IBM DCS3700 with NL-SAS disk drives and IBM Spectrum Protect
D. IBM TS3310 Tape Library with LTO Ultrium 7 drives and IBM Spectrum Archive LE
Answer: D

5.Which resource should a customer review when documentation on best practices for a proposed IBM Storwize V7000 for an SAP environment is needed?
A. IBM Knowledge Center
B. IBM Support Portal
C. IBM PartnerWorld
D. IBM Techdocs
Answer: D