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Exam : **HP2-E59**

Title : Introduction to Selling Servers, Storage, Networking and Services

Version : Demo

1.Why does HP use the term polymorphic storage to describe HP 3PAR StoreServ storage?
A. Because it is future proof in that it exists in several forms and can grow with freedom in any direction
B. Because it includes patented variable chunking with intelligent container matching for faster backups
C. Because it can achieve twice the VM density in physical VMware vSphere environments
D. Because it reduces storage capacity by up to 50% thus increasing free disk capacity, while decreasing service and support costs
Answer: A

2.Which HP series of network switches is unmanaged?
A. HP 1400-series switches
B. HP 1800-series switches
C. HP 1900-senes switches
D. HP 2500-series switches
Answer: A

3.Which benefit does an HP Care Pack offer that the HP standard product warranty does not?
A. Firmware and software upgrades
B. Replacement of defective parts
C. Support outside of standard business hours
D. Troubleshooting support
Answer: D

4.What is the difference between computer memory and computer storage?
A. Computer memory is the storage hierarchy; computer storage is a subset of the computer memory.
B. Computer memory handles data from input devices; computer storage handles data from output devices.
C. Computer memory is the fast, volatile data-retention technologies; computer storage is the slower, permanent data-retention technologies.
D. Computer memory includes the arithmetic unit of the CPU; computer storage includes the control unit of the CPU.
Answer: C

5.Your healthcare customer wants to add a separate location for a family practice. They want the new location to have seamless integration into the main location network and support a maximum of five users.
Which cost-effective HP networking solution should you recommend?
A. HP FlexManagement with an HP OfficeConnect switch
B. HP FlexFabric with an HP 2920 series switch
C. HP FlexFabric with an HP M220 access point
D. HP FlexBranch with an HP MSR930-series router
Answer: A

6.What does ease of integration mean as one of the important IT trends for small and medium business?
A. Full integration between security, ease of use, and scalability in computing

B. Integration toward the right computing environment to meet future requirements
C. Integration toward simplified growth with cost controls
D. A totally integrated solution across server, storage, and network infrastructures
Answer: D

7.What is the difference between a network switch and a network router?
A. A network switch connects devices for communication via Ethernet; a network router connects networks to enable communication between them.
B. A network switch enables device connections over wireless networks; a network router enables network communications over wireless networks.
C. A network switch enables multiple devices to share the same monitors; a network router enables devices to use multiple monitors.
D. A network switch connects networks to enable communication; a network router connects devices for communication over Ethernet.
Answer: A

8.Which statement about types of care available from HP Technology Services is true?
A. HP Foundation care offers only hardware services while HP Core Services care offers hardware and software services.
B. HP Reactive care offers only the standard warranty and on site services while HP Core Services care offers full solution support
C. HP Foundation care offers only reactive support while HP Proactive care offers reactive support and proactive support.
D. HP BreakFix care offers only hardware repairs while HP Core Services care offers software and hardware support.
Answer: C

9.What are three value propositions of HP Simply StoreIT solutions?
A. Highly secure, highly available, and highly efficient
B. Easy to configure, easy to buy and easy to use
C. Simple to manage, affordable to own, and reliable to operate
D. Simple to install, simple to configure, and energy efficient
Answer: A,C,D

10.What are three types of care that HP Technology Services provides? (Select three.)
A. Proactive Care
B. Personalized Services
C. Flexible Care
D. Simplified Care
E. Lifecycle Event Services
F. Foundation Care
Answer: A,E,F