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Title : Selling HP Business

Personal Systems Hardware

2020

Version: DEMO

- 1. How do the enhanced and premium HP DaaS plans differ from the standard plan?
- A. They isolate web content into a virtual machine or a sandbox, where malware cannot affect other tabs, applications, or the operating system.
- B. They provide services to simplify the device lifecycle management, starting with strategic guidance, planning, and design through to deinstallation, sanitization, and recycling services.
- C. They provide non-standard SLAs and services to simplify the device end of life (EOL).
- D. They provide more analytics, enhanced hardware protection, higher levels of security, and application management.

Answer: D

- 2. How does HP Sure Recover help customers in the case of a breach?
- A. It checks the device image via the Manageability Integration Kit plug-in for Microsoft' SCCM before deploying across a fleet to recover time.
- B. It checks the network firewall and recovers the local firewall after a breach.
- C. It recovers lost programs, office files, photos, videos, and user files.
- D. It restores their machines quickly and securely to the latest image.

Answer: D Explanation:

Reference: https://www8.hp.com/h20195/v2/GetPDF.aspx/4AA7-4556ENW.pdf (4)

- 3. Which solution would be appropriate for task workers handing sensitive information in an open office environment?
- A. HP EliteDesk 800 G4 SFF PC with optional dust filters and with HP EliteDisplay E243 23.8-inch monitor
- B. HP U Mini G4 Workstation with HP Z27x G2 Studio Display
- C. HP EliteOne 800 G6 AiO PC with optional integrated privacy screen
- D. HP ProDesk 600 G4 Desktop Mini PC with optional dust filters and with HP EliteDisplay E233 23-inch Monitor

Answer: C

- 4. Why would an HP EliteDesk 800 G6 SFF PC with optional dust filters be the tight fit for a production line?
- A. It is secure and the addition of dust filters will extend the life of the machine.
- B. It has a specialized loudspeaker system appropriate for a noisy production environment.
- C. The dusk filters enable the device to run quieter than any other device within the Z range.
- D. It has no fan and no moving parts to give the best reliability.

Answer: A

- 5. What is the major security concern associated with company employees working in public areas and open offices, and how does HP address it?
- A. virus attacks, which can be lessened with HP Sure Run
- B. visual hacking, which can be prevented with HP Sure View
- C. malware attacks, which can be mitigated with HP Sure Start
- D. phishing attacks, which can be alleviated with HP Sure Click

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Answer: B