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Title : Selling HP StorageWorks

XP Disk Arrays

Version: Demo

- 1. Which HP Adaptive Infrastructure enabler aggregates physical resources, and presents those resources as capabilities that can be used by applications, desktop clients, or other types of storage clients?
- A. automation
- B. virtualization
- C. management
- D. IT systems and services

Answer: B

- 2. Which Adaptive Infrastructure key enabler allows customers to shift the focus of their human resources from maintenance-related tasks to more strategic or innovative requirements?
- A. security
- B. automation
- C. virtualization
- D. power and cooling

Answer: B

- 3. Which term describes how business technology results are measured?
- A. reduced costs
- B. strategic growth
- C. business enablers
- D. business outcomes

Answer: D

- 4.A customer wants to discuss the industry trend toward organizations developing a 24 x 7 lights-out data center. Which HP business technology strategy addresses this trend?
- A. Grid Computing
- B. Adaptive Infrastructure
- C. Business Information Optimization
- D. Business Technology Optimization

Answer: B

- 5. Which HP StorageWorks Disk Array software shifts most of the replication workload to the remote site, reducing resource consumption on the primary storage system and improving production application performance?
- A. XP External Storage
- B. XP Replication Monitor
- C. XP Continuous Access Journal
- D. XP Continuous Access Asynchronous

Answer: C