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Title : Selling HP IT Performance

Suite Solutions

Version: Demo

- 1.According to HP, which business challenges have a direct impact on IT? (Select three.)
- A. monetary depreciation in the international credit markets
- B. fuel costs
- C. compliance and risk
- D. evolving business models
- E. uncertain immigration policies
- F. economic uncertainty

Answer: C,D,F

- 2. Which type of system does HP recommend that every IT business leader have to guide management decisions.?
- A. Performance System
- B. Server Deployment System
- C. Desktop Deployment System
- D. Network HUD Panel System

Answer: A

- 3. How does HP help an organization link operations and applications together for more efficiency?
- A. Applications and operations are tightly linked by providing metrics, out-of-the-box integrations, and key performance indicators across silos to provide a big-picture view of business services across the organization.
- B. HP does not combine data from applications and operations but, instead, segregates it in compliance with security requirements by federal and international governing organizations.
- C. HP keeps application and operational data separate so it can be compared against each other to determine best-in-class metrics.
- D. HP uses third-party tools to integrate application and operations with key web-based technology.

Answer: A

- 4. What are challenges that prevent better, faster outcomes for Application Delivery? (Select three.)
- A. quality
- B. server power and cooling consumption
- C. real-time visibility into rapid change
- D. change readiness
- E. network performance
- F. predictability

Answer: C,E,F

- 5. Which statement about HP products is correct?
- A. The Executive Scorecard is the official name of the complete, integrated, instrumented suite of HP Software solutions; the IT Performance Suite is top-level scorecard in the HP IT Performance Suite.
- B. The Executive Scorecard describes the products within the mission dashboard.
- C. The IT Performance Suite is a product that collects KPIs from the Enterprise and displays them in the ITPS mission dashboard or HUD display.
- D. The IT Performance Suite is the official name of the complete, integrated, instrumented suite of HP

Software solutions; the Executive Scorecard is top-level scorecard in the HP IT Performance Suite. Answer: D