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Title : Selling HP BusinessService

**Automation Solutions** 

Version: Demo

- 1. Which IT process is supported by the Business Service Automation (BSA) Network Automation solution?
- A. BSA Network Automation enables the automated configuration of HP-specific network devices.
- B. BSA Network Automation maintains an industry proven practice to create a semi-automated process supporting its limited cross-domain functionality and predictive analytics reporting.
- C. BSA Network Automation ensures automated compliance of physical network devices only
- D. BSA Network Automation enforces network device policies and compliance standards in a heterogeneous network environment.

Answer: D

- 2. Which server management challenges are faced by operations personnel and solved through Business Service Automation's Server Automation solution.? (Select two.)
- A. How can I better monitor security breaches?
- B. How can I improve time-to-value in the provisioning of application development environments?
- C. How can I pre-empt events before they cause an outage?
- D. How do I guarantee my service desk tickets are prioritized?
- E. How do I ensure that I have the latest security updates installed in my server environments?

Answer: B

- 3. Which HP value best resonates with the persona involved in server management?
- A. agile and efficient provisioning of physical and virtual environments
- B. application to spindle visibility
- C. automated compliance of heterogeneous network devices
- D. proactive performance monitoring of public cloud environments

Answer: A

- 4. Which key customer persona is most likely associated with and involved in Operations Orchestration?
- A. Chief Information Officer
- B. Director of Infrastructure and Operations
- C. Vice President of Operations
- D. Security and Compliance Officer

Answer: C

- 5. Which database and middleware management challenge is faced by the Vice President of Operations and solved through Business Service Automation's Database and Middleware Automation solution?
- A. high database-database administrator ratio
- B. database and middleware incident ticket management
- C. low database-database administrator ratio
- D. unauthorized security breaches of back-end databases powering customer facing websites

Answer: C