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Title : Selling HP Integrity Server

Solutions

Version: Demo

- 1. Which HP Utility Pricing Solution is appropriate for customers who want to pay for IT assets based upon actual usage and do less capacity planning?
- A. Sale lease-back
- B. Metered capacity
- C. Managed capacity
- D. Short-term finance

Answer: B

- 2. Which is a benefit to HP Integrity server customers?
- A. an increase in cable management complexity
- B. energy efficiency, with up to 10% improvement
- C. the highest level of availability for every application
- D. simplicity and efficiency that results in lower TCO

Answer: C

- 3. Which messaging statement describes what HP Integrity servers deliver?
- A. HP Integrity servers simply deliver more computing power.
- B. HP Integrity servers always deliver availability, scalability, and virtualization.
- C. HP Integrity servers deliver predictable, standards-based IT staff resources.
- D. HP Integrity servers deliver maximum power using maximum resources.

Answer: B

- 4. Which statement is true of today's IT infrastructure? (Select two.)
- A. Underutilized server capacity is no longer an issue.
- B. Cost of operations is now the lowest portion of the IT budget.
- C. The IT environment has become complex and difficult to maintain.
- D. Energy needs for power and cooling are no longer concerns of the CIO.
- E. There is a struggle to meet service level agreements for critical workloads.

Answer: C,E

- 5. Which statement is true about the roadmap for the HP Integrity server family?
- A. It is tied closely to the roadmap for PA-RISC processors.
- B. It is tied closely to the roadmap for the Intel Itanium processor.
- C. It is tied to projected increases in power and cooling availability.
- D. It is tied to the trend towards higher bandwidth single-core processors.

Answer: B

- 6. Which Integrity servers benefit from the higher performance and greater availability of the HP sx2000 chipset? (Select two.)
- A. HP Integrity rx2660
- B. HP Integrity rx6600
- C. HP Integrity rx8640
- D. HP Integrity rx3600
- E. HP Integrity Superdome

Answer: C,E

7. Which HP Integrity servers use the zx2 chipset and provide double chip spare memory? (Select two.)

A. rx2660

B. rx3600

C. rx7640

D. rx6600

E. rx8640

Answer: A,B

8. How many processor cores are the maximum supported in the high-end HP Integrity Superdome servers?

A. 32

B. 64

C. 128

D. 256

Answer: C