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Exam : **HP2-Q06**

Title : **Selling HP BCS Solutions**

Version : **Demo**

1. According to estimates from the U. S Bureau of Labor, what percentage of companies that suffer a significant data loss are out of business within five years?

- A. 63%
- B. 73%
- C. 83%
- D. 93%

Answer: D

2. HP claims that as a result of the developments outlined in HP Project Odyssey, system reliability will increase 68x.

Against what was the comparison?

- A. the HP DL980 server
- B. a mainstream competitor's system
- C. the previous generation of Integrity server
- D. the previous generation of Superdome

Answer: C

3. Up to what percentage can customers expect to reduce total cost of ownership (TCO) by using HP Cloud System Matrix for HP-UX?

- A. 26%
- B. 36%
- C. 46%
- D. 56%

Answer: D

4. Your customer's IT department is upgrading from a sole "supplier" or builder of services.

What is the next generation IT department expected to deliver?

- A. IT will continue to develop new applications in-house to meet business needs.
- B. IT will become the builder AND the broker of IT services.
- C. IT will be outsourced to public and private cloud providers.
- D. IT will determine the business and IT Strategy and take greater control of budgets.

Answer: D

5. Which HP Storage platform is recommended for the Medium Matrix Starter Kit with HP BL970 i2 Blades?

- A. P4000 Lefthand
- B. P6000 EVA
- C. P9500 XP
- D. 3PAR F Series

Answer: D

6. How long does it take to provision a new service in an HP Mission Critical Converged Infrastructure?

- A. less than two hours
- B. less than one day

- C. less than two days
- D. less than five days

Answer: A

Reference:

7.What is a defining feature of HP iCAP?

- A. creates soft partitions in Superdome 2
- B. It can cut the cost of commondata center tasks by up to 40%
- C. It can minimize capital expenditure on Disaster Recovery systems
- D. It eliminates server sprawl

Answer: C

8.How many HP Integrity Virtual Machine partitions can be created in each processor core?

- A. 5
- B. 12
- C. 20
- D. 100

Answer: C

9.How do Mission-Critical customers benefit the most from an HP Integrity Converged Infrastructure?

- A. They are able to fail over systems in a short time period
- B. They have availability and flexibility when needed.
- C. They have secure and flexible systems.
- D. They are able to allocate resources from one server to another.

Answer: A

10.Which types of Integrity servers can support vPars v5? (Select two)

- A. bl890c i2
- B. Bl860c and bl870c
- C. cell-based Integrity Servers
- D. Superdome 2
- E. rx6600

Answer: D,E