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Title: Selling HP Enterprise

Networking Solutions and

Services

Version: Demo

- 1. Which router would you recommend for a large campus that requires the highest performance?
- A. HP MSR930 Series
- B. HP MSR2000 Series
- C. HP HSR6600 Router Series
- D. HP HSR6800 Router Series

Answer: D

2.A company needs a data center network solution that isolates different departments' traffic completely to maintain regulatory compliance. It also needs to save space and purchase as few physical switches as possible.

Which HP FlexFabric switch technology meets these needs?

- A. HP Multitenant Device Context (MDC)
- B. HP Virtual Cloud Network (VCN)
- C. HP Virtual Connect FlexFabric
- D. HP Intelligent Resilient Framework (IRF)

Answer: A

- 3.HP Intelligent Management Centers (IMC's) Intelligent Configuration Center and Access Control List (ACL) Manager align with which FCAPS category?
- A. Performance
- B. Fault
- C. Accounting
- D. Configuration

Answer: B

4.A customer wants to implement a network access control solution to ensure that only devices which meet company policies are allowed to access the network.

Which HP Intelligent Management Center (IMC) modules should you recommend?

- A. Branch Intelligent Management System (BIMS) and Service Health Manager
- B. User Access Management (UAM) and Endpoint Admission Defense (EAD)
- C. User Behavior Analyzer (UBA) and Endpoint Admission Defense (EAD)
- D. User Behavior Analyzer (UBA) and Intelligent Analysis Reporter

Answer: B

- 5. Which switch series supports meshed stacking, a feature that is similar to Intelligent Resilient Framework (IRF)?
- A. HP 3500 Switch Series
- B. HP 3800 Switch Series
- C. HP 5400 21 Switch Series
- D. HP 5500 HI Switch Series

Answer: B

6.A CTO tells you about a recent problem his company experienced because a network administrator entered a CLI command incorrectly.

Which HP innovations would interest this customer? (Select two.)

- A. HP Intelligent Resilient Framework (IRF)
- B. HP Intelligent Management Center (IMC)
- C. HP Virtual Applications Network
- D. HP Unified Communications
- E. HP open standards initiatives

Answer: B,C

- 7. Which feature has helped HP become a top visionary in the Gartner Magic Quadrant for data center networking'?
- A. OpenFlow ready switches and Software-Defined Networking (SDN) solutions
- B. Innovative Layer 3 routing technologies integrated across the data center portfolio
- C. Dynamic Virtual Private Networks (DVPNs) that embed security in every server communication
- D. Seamless and secure solutions for bring your own device (BYOD)

Answer: A

8.A company needs a high-density switch for a branch office.

Which switch solution would you recommend?

and three smart interface card (SIC) slots.

- A. HP 2530 switch
- B. Five HP 2620 switches configured in a meshed stack
- C. HP 5400 ZLswitch
- D. HP 11900 switch

Answer: C

9.HOTSPOT

Match each description to the appropriate FlexBranch MSR router series.

Designed for very large branch offices, headquarters, or campus LANs, this modular router separates the data and control planes. Suitable for medium to large branch offices or enterprises, this router supports hot swappable modules and power supplies.	
This fixed-port router is designed for small companies and branch offices that need WAN	

Designed for very large branch offices, headquarters, or campus LANs, this modular router separates the data and control planes.

MSR93x Router Series MSR2000 MSR4000 MSR3000

Suitable for medium to large branch offices or enterprises, this router supports hot swappable modules and power supplies.

MSR93x Router Series MSR2000 MSR4000 MSR3000

This fixed-port router is designed for small companies and branch offices that need WAN connectivity and wireless access.

MSR93x Router Series MSR2000 MSR4000 MSR3000

Designed for small companies and branch offices, this router has two fixed Gigabit Ethernet ports and three smart interface card (SIC) slots.

MSR93x Router Series MSR2000 MSR4000 MSR3000

Answer:

Designed for very large branch offices, headquarters, or campus LANs, this modular router separates the data and control planes.

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MSR93x Router Series
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Designed for small companies and branch offices, this router has two fixed Gigabit Ethernet ports and three smart interface card (SIC) slots.

MSR93x Router Series MSR2000 MSR4000 MSR3000

Explanation:

Designed for very large branch offices headquarters or campus LANs this modular router separates the data and control planes- MSR 4000

Suitable for medium to large branch offices or enterprise, this router supports hot swappable modules and power supplies- MSR 3000

This fixed-port router is designed for small companies and branch offices that need WAN connectivity and wireless access - MSR 2000

Designed for small companies and branch offices, this router has two fixed gigabit Ethernet ports and three small interface card (SID) slots - MSR 93x Router series

10. What is a benefit of Software-Defined Networking (SDN) and the decoupling of the control and forwarding planes?

A. An SDN Controller can automatically install software updates on network devices without administrator interaction.

B. The network infrastructure is isolated from the applications running on it, which prevents compatibility

issues.

- C. Customers no longer need to obtain high quality hardware for network infrastructure devices.
- D. Network status and capabilities are exposed to applications, which can request services from the network.

Answer: D