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Exam : **HP3-L04**

Title : Selling HP 3PAR storage

Version : Demo

1.HP has confirmed its commitment to delivering more value to existing customers of EVA and P9000. Approximately how many EVA installations are there worldwide?
A.50,000
B.75,000
C.100,000
D.150,000
Answer: C

2.What is the overarching need shared by service providers who offer hosting solutions, web-based applications, and HPC solutions.?
A.simplified operations
B.security
C.customers
D.scalability
Answer: A

3.The HP 3PAR architecture has unique performance and resiliency features that allow a significant increase in a virtual machine density. Which statement is correct regarding how many servers your customers will need to buy to achieve a hig-performance, higly reliable virtualized server enviroment using HP 3PAR architecture?
A.Your customers will need to buy 40% fewer physical servers.
B.Your customers will need to buy 50% fewer physical servers.
C.Your customers will need to buy 60% fewer physical servers.
D.Your customers will need to buy 70% fewer physical servers.
Answer: B