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**Title**: Selling HP Workstations

2019 delta

Version: DEMO

- 1.HP 4K UHO Z Displays show\_\_\_times as much content as Full HD and asmuch as\_\_\_times the content of QHD
- A. 10 times, 4 times
- B. 5 time5f 2 times
- C. 4 rimes, 2 times
- D. 2 times. 6 times

Answer: C

- 2. Which scenario makes Z by HP customers receptive to purchasing additional graphics, memory, storage, or CPU?
- A. the need to have extra components when others break
- B. growing project sizes and the need to avoid outgrowing their system before a refresh
- C. low budget
- D. perception that systems are never good enough without extra components

Answer: B

- 3. Which part of the creative process is the most task-oriented?
- A. sharing
- B. brainstorming
- C. publication
- D. creation

Answer: C

- 4. Which software is used in media and entertainment? (Select two.)
- A. . PTCCreo\*
- B. Avid\* Media Composer"
- C. Adobe' Dreamweaver\*
- D. Autodesk\* Inventor\*
- E. Solid Edge\*

Answer: B,C

- 5. Who are HP's healthcare VR solutions partners?
- A. Periopsim, DiSTI, Enduvo, Surgical Theater
- B. Periopsim, PixoVR, Enduvo, Surgical Theater
- C. Firsthand Technology, DiSTI, Enduvo, PixoVR
- D. Periopsim, Surgical Theater, Firsthand Technology, Enduvo

Answer: B