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**Title**: Delta - Selling HP Enterprise

Storage Solutions

Version: Demo

1. Your customer has 60,000 users on a dedicated SAN that wish to migrate to Exchange 2010 on a virtualized SAN environment with HP 3PAR StoreServ. The 140,000 user HP 3PAR StoreServ configuration using the Microsoft Exchange Solution Reviewed Program framework required 28 SAN Fabric Fiber Channel ports.

How many Fiber channel ports will your customer need?

- A. Six Fiber channel ports
- B. Eight fiber channel ports
- C. Ten fiber channel ports
- D. Twelve fiber channel ports

Answer: D

- 2. Your customer has a number of servers with dedicated storage running windows applications. Which software is designed specifically for virtualized environment with HP 3PAR StoreServ 7000?
- A. HP 3PAR StoreServ Security Suite
- B. HP 3PAR StoreServ Application Suite for VMware
- C. HP 3PAR StoreServ Data Optimization Suite
- D. HP 3PAR StoreServ Application Suite for Exchange

Answer: C

- 3. Your customer wishes to implement a data archive along with their HP StoreOnce backup system. What would you say to the customer about archiving data on LTO 6 tape?
- A. LTO 6 tape gives data longevity; it has a shelf life of 30 years, but has power consumption issues
- B. LTO 6 tape provides a long, stable 30 year shelf life for the data and is power efficient
- C. You should not use tape; HP StoreOnce provides a better facility to quickly access archive data
- D. Tape is out of data and will be superseded by backup, which provide much faster restores and easier management

Answer: B