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Title: HPE GreenLake Solutions

Version: DEMO

- 1. What is one of the key benefits of HPE GreenLake Flex Solutions?
- A. Pre-configured hardware with fixed costs
- B. Hardware support through the HPE Flex Center
- C. Cloud-based backup for disaster recovery
- D. Scalability on-demand to align IT costs with usage

Answer: D Explanation:

HPE GreenLake Flex Solutions provide scalability on-demand, allowing businesses to align IT costs with their actual usage.

- 2. Which offering from the HPE GreenLake portfolio best supports an organization that wants to deploy an edge-to-cloud platform?
- A. SaaS Solutions
- B. Flex Solutions
- C. Edge Solutions
- D. laaS Solutions

Answer: C Explanation:

HPE GreenLake Edge Solutions are designed to provide edge-to-cloud services that support organizations managing workloads across multiple environments, including edge, data center, and cloud.

- 3. Which of the following is a use case for HPE GreenLake SaaS Solutions? (Select two)
- A. Multi-tiered applications for web hosting
- B. Cloud-based application management
- C. Unified storage management on-premises
- D. Virtual machine migration to the cloud
- E. Infrastructure deployment for analytics

Answer: B, D Explanation:

HPE GreenLake SaaS Solutions focus on cloud-based application management and enabling the migration of virtualized applications to the cloud.

- 4. How does HPE GreenLake align with the financial goals of organizations?
- A. By reducing capital expenditures and switching to an OpEx model
- B. By offering fixed-rate pricing for all solutions
- C. By requiring upfront investments for hardware purchases
- D. By providing long-term leasing options for on-premises equipment

Answer: A Explanation:

HPE GreenLake shifts costs from capital expenditures (CapEx) to operational expenditures (OpEx), allowing businesses to pay based on actual consumption.

5. Which of the following services is part of the HPE GreenLake colocation solution?

A. Managed networking

- B. Cloud data storage
- C. Managed infrastructure in a third-party data center
- D. SaaS application deployment

Answer: C Explanation:

HPE GreenLake colocation services provide managed infrastructure in third-party data centers, allowing organizations to deploy their workloads without maintaining their own data centers.