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Exam : **HPE2-E64**

Title : Selling HPE SMB Solutions and Services

Version : DEMO

1.Which HPE ProLiant Embedded Management tool can be used to reduce the time required for operating-system installation and server configuration?
A. Intelligent Provisioning
B. Insight Online
C. Smart update Manager
D. iLO
Answer: A

2.Which HPE switch series is unmanaged and designed for SMB customers that need a low cost networking solution that is reliable and easy to install?
A. HPE 1410
B. HPE 2920
C. HPE M210
D. HPE 1920
Answer: A

3.What correctly describes the HPE approach to software-defined networking (SDN)?
A. HPE has taken a conservative approach toward SDN to protect customer legacy investments
B. HPE strategy indicates that SDN will become less important as cloud solutions become more common.
C. HPE has developed SDN m-house and is making its proprietary technology available to customers.
D. HPE is committed to SDN, with offerings across the infrastructure, control, and application layers
Answer: D

4.Which benefit is provided to SMB customers by the features of HPE BladeSystem enclosures and HPE ProLiant server blades?
A. extreme processing for business applications
B. high density environment for dynamic workloads
C. convergence for lower data center costs. ??
D. fault tolerance for always-on performance.
Answer: C

5.Which benefit does the HPE BladeSystem provide to SMB customers?
A. a single, fully integrated, fault tolerant platform for continuously available applications
B. converged infrastructure with servers, storage, and networking in a single enclosure that reduces data center costs
C. a single chassis that shares power, cooling, management, and networking fabric
D. a single, packaged Warranty and Proactive Service
Answer: B

6.Which competitor has no blade server offering to compete with HPE ProLiant Gen9 blade servers?
A. IBM
B. Lenovo
C. Dell
D. Cisco

Answer: B