

## Higher Quality

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## Exam : M2050-244

# Title: IBM Optimization SalesMastery Test v1

## Version : Demo

- 1. Which of the following features are NOT provided by ODME?
- A. Data Visualization and editing.
- B. Scenario Management and Collaborative planning.
- C. Out of the box Client/Server Architecture.
- D. Web-enabled client/Thin Client.

#### Answer: D

- 2. Which of the following applications do NOT benefit from Optimization.?
- A. Portfolio management
- B. Scheduling advertisements on TV channels
- C. Credit Application processing
- D. Employee management

#### Answer: D

- 3. Which statement does NOT apply to Optimization?
- A. It is the same as business simulation.
- B. It helps companies make choices to reach a target while observing limits and data.
- C. It improves resource utilization (e.g., Capital, equipments, facilities).
- D. It helps companies provide better customer service.

Answer: A

- 4. Which of the following is NOT a key element in qualifying an IBM ILOG Optimization sales opportunity?
- A. Can the System be Optimized?
- B. Problem can be formulated in nested'if', 'then', 'else'statements.
- C. Can you understand the relationships between choices and outcomes?
- D. Is data readily available?

#### Answer: A

5. Which type of problem is CPLEX NOT well equipped to solve?

- A. Nonlinear Program
- B. Linear Program
- C. Quadratic Program
- D. Integer Program

Answer: C