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Title: ECM Information Lifecycle

Governance Sales Mastery

Test v1

Version: DEMO

1.The Information Governance Reference Model provides a responsible model for stakeholders for efficient information governance and management

Which of the stated Information Governance steps are MOST important?

- A. Hold. Discover
- B. Retain, Archive, Dispose
- C. Store, Secure
- D. All of the above.

Answer: D

Explanation:http://www.edrm.net/download/all_projects/igrm/The-Final..-IGRM_v3.0UpdateWhitepaper_Oct_2012.pdf(page 2, see the image)

- 2. Which eDiscovery vendor(s) require integration of multiple point-solutions, offer only a partial picture of the case by looking at evidence but not cost, and can't help legal reduce process risks by coordinating across IT, records, and Line of Business?
- A. Symantec/Clearwell
- B. EMC
- C. Exterro
- D. HP/Autonomy
- E. All of the above.

Answer: A

- 3. Unlike OpenText's SAP Archiving solution, ICC for SAP:
- A. provides SAP data, document archiving and content-enabling.
- B. is certified by SAP and via the SAP ArchiveLink interface, offers the same basic capabilities that OpenText does.
- C. supports the SAP NetWeaver ILM interface, for retention of archived SAP data and SAP system decommissioning.
- D. can operate either with the vendor's ECM repositories or in a TSM-based. thin footprint 'direct to storage' implementation.

Answer: D

- 4. What is a common concern a Sr. Vice President of Records has about failing a regulatory obligation compliance audit?
- A. Policy is disconnected from execution.
- B. Compliance is limited to a small set of information such as paper.
- C. Program is not managed across geographies or business units.
- D. All of the above.

Answer: D

- 5. Rising information volume negatively impacts IT business productivity by:
- A. overwhelming production systems.
- B. compromising Service Level Agreements and performance.
- C. complicating backup.
- D. All of the above.

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Answer: B