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Title : IBM Retail Store Solutions

Sales Professional mastery

test

Version: DEMO

- 1. What does TGCS divide its retail sales force into to better serve its worldwide retail customers?
- A. Territories
- B. Sectors
- C. Divisions
- D. Geographies

Answer: D

- 2. Which SurePOS system provides an industry-leading solution for medium-sized food service and hospitality providers that require touch solutions?
- A. SurePOS 100
- B. SurePOS 300 Express
- C. SurePOS 500 Express
- D. SurePOS 700

Answer: C

Reference:http://www.posrg.com/product-info/item/ibm-4840-531

- 3. Toshiba Global Commerce Solutions is part of which Toshiba group?
- A. Toshiba Business Systems
- B. Toshiba TEC
- C. Toshiba Electronic Devices
- D. Toshiba Digital Products

Answer: B

Reference:http://www-03.ibm.com/products/retail/uk/resources/closefag.pdf

- 4. The AnyPlace Kiosk is available in which flat-panel touch screen sizes?
- A. 14-inch, 17-inch, 19-inch
- B. 15-inch, 17-inch, 19-inch
- C. 15-inch, 17-inch, 21-inch
- D. 17-inch, 19-inch, 21-inch

Answer: B

Reference:http://www.pos.com.tr/en/pdf/kiosk.pdf(page 2)

- 5. Which operating system is designed to excel in high-volume retail environments?
- A. 4690 Operating System
- B. Windows XP Pro
- C. Windows 7
- D. Retail Environment for SUSE Linux (IRES)

Answer: A

Reference:ftp://ftp.boulder.ibm.com/software/retail/marketing/multim/srg/PDFs/03/03\_02.pdf(page 5, 4th bullet)