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Title : IBM Decision Optimization

Technical Mastery Test v2

Version: DEMO

- 1.A large international manufacturer is expanding rapidly and is looking to IBM for help in improving their supply chain network. Which metric does an IBM Decision Optimization solution help improve directly?
- A. customs compliance for global sourcing
- B. mean time to failure (MTTF) for equipment
- C. open distribution center costs
- D. global tax accounting

Answer: C

- 2.A manufacturer wants to implement Sales and Operations Planning and is considering a packaged application from a major database vendor. Which is a sales point for a solution based on IBM Decision Optimization Center (DOC)?
- A. IBM DOC handles end to end transactions processes.
- B. IBM DOC has a packaged application for Sales and Operations Planning
- C. IBM DOC solutions are customized to the customer's unique business model.
- D. IBM DOC solves linear optimization problems.

Answer: B

- 3.A customer is interested in deploying an optimization solution with IBM Decision Optimization CPLEX Deployment Edition. What should the technical seller inquire about that would allow the IBM team to come up with a sizing recommendation?
- A. The number of business users that will be using the optimization application.
- B. The number of concurrent optimization requests that are expected to reach CPLEX at any given time
- C. The amount of time it takes for CPLEX to solve a single optimization request
- D. The number of variables and constraints in the optimization problem

Answer: D

- 4.A technical seller conducts an IBM Decision Optimization Discovery Workshop with the client. What are desired outcomes of this session?
- A. Obtain financial information in order to estimate Time to Payback and understand the desired situation and the targeted revenue/cost/risk improvements.
- B. Obtain financial information in order to estimate Time to Payback and find out the available budget
- C. Understand compliance regulations of the client and find out the available budget.
- D. Understand compliance regulations of the client and understand the targeted revenue/cost/risk improvements.

Answer: D

- 5.A customer wants to deploy an optimization based solution in a scalable and high availability (HA) deployment environment that provides failover and load balancing capabilities. Which application server can be used for deploying Decision Optimization Center server components to provide an HA environment?
- A. WebSphere Application Server Community Edition
- B. WebSphere Application Server Network Deployment
- C. Oracle WebLogic Server
- D. WebSphere Application Server

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Answer: D